

# TOP 10 REASONS

## to Join the UKG Ready Partner Network

### 1 Deliver Technology Designed to Build Your Success



With UKG Ready™, you're selling a human capital management (HCM) platform that's rock solid, compliant, and easy to use. Our heavy technology investments fuel ongoing product development and enhancements, **benefits your customers — and your bottom line — will like.**



### 2 Serve Clients of Any Size

No matter the size of your target market, our products are the right fit for your business now and into the future. Customers using UKG Ready™ range in size from 1 employee to thousands of employees.

BeyondPay beat 18 years of sales in 18 months after becoming a UKG partner.

### 3 Convert Clients at Your Own Pace



Typical UKG partners experience significant revenue growth — they win more deals, go upmarket, and retain more customers. Balance conversions and new business on your schedule.



### 4 Close More Business

Free, qualified sales leads generated by the UKG marketing machine and vetted by a dedicated lead development representative support your sales pipeline.

Partners closed \$540,000+ in recurring revenue in 1 quarter, generating nearly \$7 million since program inception.

### 5 Access Anything You Need



Your partner success manager is your single point of access for all your UKG needs. They keep you current on product updates, new marketing materials and programs, upcoming educational webinars and training sessions, and more.



### 6 Participate in an Active Partner Community

Access the collective wisdom of other UKG partners in our online communities and at our yearly Partner Community Workshop. Whether it's asking for help with a complex client need or sharing a best practice, dozens of partners exchange messages daily.

Our Partner Community Workshop features 40+ educational sessions and workshops.

### 7 Take Advantage of Excellent Marketing Support



As a partner, you receive our latest product and industry collateral and professionally produced videos that you can fully brand. You also can leverage email campaigns to drive leads. Our marketing team is always available to provide marketing strategy and assistance as needed.



### 8 Get Clients Up and Running Quickly and Operating Smoothly

Our training specialists conduct core product training classes, guide you through initial implementations, and act as demo support to help you sell your first clients. You and your staff also benefit from regular trainings and our robust learning management system.

UKG Ready uptime has historically measured 99.79% or greater.

### 9 Ensure Maximum Application Uptime



Hosted in the Google Cloud, UKG Ready gives clients 24/7 access to your solution. You gain peace of mind knowing that experienced UKG technical consultants are managing the solution infrastructure as well as your applications and employee data. UKG works closely with Google to help ensure both the physical security and consistent availability of your UKG Ready data and applications.



### 10 Work with a Highly Experienced Cloud Company

The merger of Kronos and Ultimate creates one of the world's largest cloud companies — with 12,000 employees worldwide and approximately \$3 billion in revenue — to deliver enhanced scale and an even stronger position in the HCM marketplace, with highly complementary products and a combined 70 years of expertise.

Ready to talk? Contact us today!

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