

# The UKG and Step Up Consulting Partnership

Strategic, industry-focused implementation strategies for success

## Why UKG and Step Up Consulting?

UKG™ for Public Sector works with education and government organizations of all sizes to create time and attendance efficiencies to help organizations be more productive, reduce labor costs, minimize compliance risk, and improve employee engagement. With less time spent on manual processes, staff can better focus on core missions.

To enhance the success of our customers, UKG (Ultimate Kronos Group) has partnered with Step Up Consulting LLC (Step Up) to deliver a superior user experience from beginning to end. This partnership provides the best of both worlds. The UKG for Public Sector solution, combined with Step Up’s superior implementation strategy, gives customers confidence that the solution, and the workforce, will be ready for go-live.

Step Up, a woman- and minority-owned business, brings more than just implementation experience to the table. There are many areas in which Step Up’s offerings meet the specific needs of higher education institutions, school districts, and government agencies to surpass customer expectations.



**Facilitate**

**Systems knowledge** – Step Up is the conduit between your HR/payroll and UKG systems, gathering information and ensuring successful data exchange.

**Project management** – The Step Up consultants are skilled at securing buy-in between the business and IT, maintaining project momentum and success.



**Guide**

**Firsthand experience** – Step Up brings a unique perspective based on experience in implementing as a service provider and as a former customer of UKG.

**Lasting partnership** – Ensuring you have the tools needed for a successful implementation and user experience, Step Up focuses on change management, unique staffing needs, and project facilitation.



**Educate**

**Industry expertise** – With business and vertical expertise, Step Up delivers successful software implementation strategies based on industry best practices with a focus on return on investment.

**Customer first** – Step Up goes above and beyond implementation services to establish genuine relationships centered on helping drive organizations forward.



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### Implementing industry best practices through superior experience

#### Bringing a unique perspective

Step Up's founder and CEO possesses decades of work experience with UKG and government and education customers. She has put together a team of highly skilled consultants who have utilized their industry knowledge to refine the product implementation methodology with a strong focus on requirements-gathering and user acceptance testing. Their targeted focus on government organizations, K-12 schools, and higher education institutions enables the customer's industry-specific needs to be successfully addressed in the solution.

The Step Up team also understands the time and resource constraints that government and education organizations face. Hence, they partner with customers to quickly and efficiently deploy the solution, freeing up time so customers can focus on their core mission and goals.

With a customer-first mentality and strong focus on communication, Step Up's team of consultants is skilled at facilitating discussions among stakeholders. This includes advising on change management techniques and user adoption strategies. Setting expectations for a successful implementation is key, and Step Up makes it easy to understand and execute.

Your success is their success, and a lasting partnership with Step Up empowers you to make the most of your UKG for Public Sector workforce solution.

#### About Step Up Consulting

Step Up Consulting LLC is a woman- and minority-owned Los Angeles-based information technology consulting firm. They are the preferred UKG Ready™

suite partner for the public sector, focusing on the higher education and government industries.

By implementing and maintaining systems and processes, Step Up supports organizations in those efforts to help them focus on innovative strategies that will deliver the best products and services possible. By providing streamlined, integrated workforce solutions, Step Up makes staff members' jobs easier so they can focus on serving their students or constituents.

Learn more about how Step Up helps organizations achieve their goals and drive their mission by partnering with software providers focused on your industry at [StepUpConsultingCo.com](https://StepUpConsultingCo.com).

#### About UKG

At UKG™, Our Purpose Is People. Built from a merger that created one of the largest cloud companies in the world, UKG believes organizations succeed when they focus on their people. As a leading global provider of HCM, payroll, HR service delivery, and workforce management solutions, UKG helps tens of thousands of organizations across geographies and in every industry drive better business outcomes, improve HR effectiveness, streamline payroll, and make work a more connected experience for everyone. UKG has earned numerous awards for its culture, products, and services, including consecutive years on Fortune's *100 Best Companies to Work For* list.



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